

# The Art of Focused Conversation: 100 Ways to Access Group Wisdom in the Workplace (ICA series)

From New Society Publishers



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This book has served me so well in my new job. I can't tell you how many times I have pulled the book off the shelf to get some direction in creating my own questions. It has been a great asset in helping me have meaningful and directed conversations at a critical time in my new job. And it has saved me precious time. - Great book!?Marlene Lockwood, Group Leader, St. Helen's Hospital, Deer Park, California

Communication within many organizations has been reduced to email, electronic file transfer, and hasty sound bytes at hurried meetings. More and more, people appear to have forgotten the value of wisdom gained by ordinary conversations.

But, at different times in history, conversation has been regarded as an art form - a crucial component of human relations. Conversation has the power to solve a problem, heal a wound, generate commitment, bond a team, generate new options, or build a vision. Conversations can shift working patterns, build friendships, create focus and energy, cement resolve.

The Art of Focused Conversation convincingly restores this most human of attributes to prime place within businesses and organizations, and demonstrates what can be accomplished through the medium of focused conversation. The first Part describes the theory and background of the conversation method, which has been effectively used for group consensus making in: 1) problem solving; 2) troubleshooting; 3) coaching; 4) research and 5) interpretation of data. It also discusses how to prepare a conversation, how to lead a conversation, and what the common mistakes are. Part two then provides 100 sample conversations designed for use in many different situations, including: 1) reviewing and evaluating; 2) preparation and planning; 3) coaching, and mentoring; 4) data and media interpretation; 5) decision making; 6) managing and supervising; and 7) personal reflection and group celebrations.

Developed, tested, and extensively used by professionals in the field of organizational development, *The Art of Focused Conversation* is an invaluable resource for all those working to improve communications in firms and organizations.

"This book is absolutely fabulous. I started it last night, used a whole bunch of stuff

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### The Art of Focused Conversation: 100 Ways to Access Group Wisdom in the Workplace (ICA series) From New Society Publishers Bibliography

- Sales Rank: #165491 in eBooks
- Published on: 2013-06-17
- Released on: 2013-06-17
- Format: Kindle eBook

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#### **Agustin Thornsberry:**

Spent a free time to be fun activity to do! A lot of people spent their down time with their family, or their very own friends. Usually they carrying out activity like watching television, likely to beach, or picnic in the park. They actually doing same every week. Do you feel it? Will you something different to fill your own free time/ holiday? Could possibly be reading a book might be option to fill your cost-free time/ holiday. The first thing you ask may be what kinds of publication that you should read. If you want to try look for book, may be the reserve untitled The Art of Focused Conversation: 100 Ways to Access Group Wisdom in the Workplace (ICA series) can be fine book to read. May be it may be best activity to you.

#### **Cornell Smith:**

The book untitled The Art of Focused Conversation: 100 Ways to Access Group Wisdom in the Workplace (ICA series) contain a lot of information on that. The writer explains the girl idea with easy approach. The language is very clear and understandable all the people, so do definitely not worry, you can easy to read the idea. The book was compiled by famous author. The author will bring you in the new period of literary works. You can easily read this book because you can keep reading your smart phone, or product, so you can read the book throughout anywhere and anytime. If you want to buy the e-book, you can start their official web-site in addition to order it. Have a nice read.

#### **Margaret Phillips:**

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