



Compensation Plans for Law Firms, 4th Edition

By James D. Cotterman



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This book examines law firm compensation plans in detail and guides you to the best plan for your firm.

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Editorial Review

Review

Compensation is the glue that binds law firms together. Is there a single system that treats all lawyers "fairly," thereby -- *Austin Anderson*

From the Inside Flap

This third edition of the best-selling LPM book provides complete and systematic guidance on how to establish workable plans for compensating partners and associates, as well as other employed attorneys, legal assistants, and professional and clerical staff. Key concepts such as value billing, tiered ownership and deferred compensation are also discussed. Written by the leading national legal consulting firm Altman Weil Inc., including the lead author James D. Cotterman, the book incorporates the authors' twenty-plus years of experience with law firms of every size.

Users Review

From reader reviews:

Randy Gable:

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Sherry Fitzgerald:

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