

# International Logistics: The Management of International Trade Operations

By Pierre A. David



**International Logistics: The Management of International Trade Operations**By Pierre A. David

A full-color textbook covering all of the concepts of international logistics. This textbook is written from the perspective of the users, those managers who are actively exporting or importing goods or are otherwise involved in international trade operations. All of the relevant issues are thoroughly explained, including documentation, terms of payment, terms of trade (2010 Incoterms© rules), exchange rate exposure hedges, international insurance, Customs clearance, agency and distributorship sales contracts, packaging, transportation, and security issues.



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#### **Editorial Review**

About the Author

Pierre David is a Professor of Business Administration at Baldwin Wallace University, a liberal arts institution located in Berea, Ohio. His teaching interests are in marketing and operations management, particularly as these disciplines are applied to an international environment: his primary teaching focus are the courses in international logistics and international market research offered as part of the Baldwin Wallace International MBA program. His regular teaching schedule also includes courses in international marketing, market research, and operations management at the graduate and undergraduate levels. Based upon student recommendations, he has received the Bechberger Award for Excellence in Teaching. He earned a PhD from Kent State University, an MBA from the University of Pittsburgh, and an MBA from l''{E}cole de Hautes '{E}tudes Commerciales du Nord in Lille, France, all of which were in marketing and operations management. Pierre has had the opportunity to conduct international logistics training sessions in the United States, France, Turkey, China and Brazil. He has lived in four different countries (Tunisia, Switzerland, France, and the United States) and visited a dozen more.

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