

Invisible Selling Machine by Ryan Deiss (January 1, 2015) Hardcover



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What if you really could automate and perpetuate your entire sales process, and literally make sales while you slept at night? Well, thanks to modern marketing automation tools (along with a handful of carefully crafted email messages), making sales while you sleep is not only possible...it's downright simple! In "Invisible Selling Machine," entrepreneur Ryan Deiss walks you through all 5 phases of the prospect/customer lifestyle, and shows you how each step can be automated and perpetuated to invisibly convert strangers into friends, friends into customers, and customers into raving fans.

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