

Sell & Grow Rich: The 10 Habits of Highly Successful Salespeople

By Joe Gandolfo, Donald Jay Korn



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Sell and Grow Rich illustrates Joe Gandolfo's secrets of successful selling. All it takes, Gandolfo says in this instant sales classic, is self-confidence, family support, and a true feeling for other people. In straightforward language and practical detail, he takes readers through all the steps of the sales process and the successful sales call.

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